

Fundraising Strategy	Net	Volunteers Involved	New Donors Acquired	Staff Time (hrs.)	\$ Raised Per Hour	% of total Staff Time
Dance	\$957	8	0	16	\$60.00	3.3%
Spring Benefit Concert	\$417	16	3	15	\$28.00	3.1%
Ad Book	\$1,345	14	0	96	\$14.00	19.6%
Raffle	\$369	14	0	15	\$25.00	3.1%
Fall Concert and Reception	\$473	27	3	58	\$8.00	11.8%
Fall Dance	\$100	12	1	131	\$0.05	26.7%
Canoe-A-Thon	\$8,087	1	10	160	\$51.00	32.6%
TOTAL	\$11,748	92	17	491	\$186	100%